



## **Easynet opens doors to channel with new partner portal**

*New online resource brings ordering, availability and pricing for all Easynet solutions within single online space*

**London, 14 December 2011** – Easynet today unveils its partner portal which makes Easynet’s product portfolio, from Enterprise MPLS VPNs to broadband solutions for SMEs, available from a single, online destination. The portal enables partners instantly to check pricing, availability and get a quote for connectivity solutions, as well as providing the capability to place orders online. Once the order has been placed the partner can track the provisioning status, and they can also raise fault tickets and view the status of their entire circuit inventory should they need to.

This portal provides Easynet partners the complete freedom to quote, accept and administer new and existing orders online. However the portal is unique in that it is integrated into Easynet’s entire operational support systems, meaning that if partners wish to they can telephone the UK-based support team to report a fault, and then to stay apprised either by phone or via the portal, giving maximum flexibility and the option to have direct contact if the need arises.

The portal is the latest addition underpinning Easynet’s commitment to become the UK reseller community’s networking provider of choice, and comes after the recent recruitment of new partners; dedicated sales training programmes; presenting and attending the leading reseller industry events; and the launch of the newly expanded EtherStream™ product set which offers resellers the ideal access technology to offer Cloud and Unified Communication services to end users.

Mike Ayres, Alliances and Business Development Director, Easynet said: “As organisations host more of their applications in the Cloud, the reliance on high quality networks becomes

that much greater. The recent momentum in expanding our channel partners demonstrates that they recognise our strength in this area, and this new portal provides an additional competitive edge that will help them win business through accurate and responsive business engagement for their customers.”

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### **Notes to Editors**

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### **About Easynet Global Services**

Easynet Global Services is a worldwide provider of [managed network](#), [managed hosting](#) and value added services such as [Telepresence](#). The company has customers in 50 countries, and 900 staff in 18 global offices. Through a consultative approach, it engages with its customers to fully understand their business challenges. The company combines global reach with local expertise, providing a personalised customer experience wherever its customers are in the world.

Easynet Global Services’ customers include Via Michelin, FOX, Brinks, Transport for London, EDF, SAGE, Q Park and Bridgestone.

Together with the management team Easynet is owned by LDC (Lloyds TSB Development Capital). LDC is the leading mid-market private equity arm of Lloyds Banking Group.

For more information visit [www.easynet.com](http://www.easynet.com)